

ENR TOP

225

**INTERNATIONAL
CONTRACTORS**

The Top 225 International Contractors

How to use the table:

- Companies are ranked according to construction revenue generated outside of each company's home country in 2007 in US\$ millions.
- Figures include prime contracts, shares of joint ventures, subcontracts, design-construct contracts and construction management "at-risk" contracts when a firm's risks are similar to those of a general contractor.
- Figures also include the value of installed equipment when a firm has prime responsibility for specifying and procuring it within the scope of a construction contract.
 - *: in US\$ millions
 - **: Firms not ranked last year
 - NA: Not available

ENR rankings: Top 225 International Contractors

Rank		Firm	2007 Revenue (US \$ m)		New Contracts in 2007 (US \$ m)
2008	2007		Int'l	Total	
1	1	HOCHTIEF, Essen, Germany	21,313.4	23,861.0	32,435.5
2	3	Vinci, Rueil-Malmaison, France	14,684.7	41,715.6	42,687.9
3	2	Skanska AB, Solna, Sweden	13,982.2	18,546.9	21,705.0
4	4	Strabag SE, Vienna, Austria	12,689.2	15,797.0	17,925.2
5	5	Bouygues, Paris, France	12,090.0	32,062.0	38,947.0
6	6	Bechtel, San Francisco, Calif., U.S.A	11,742.0	17,696.0	17,458.0
7	**	Saipem, San Donato Milanese, Italy	11,339.0	11,757.0	16,455.0
8	7	Technip, Paris La Defense, France	9,843.0	10,004.0	9,865.0
9	9	Bilfinger Berger AG, Mannheim, Germany	8,475.0	12,642.0	15,456.0
10	12	Bovis Lend Lease, Millers Point, NSW, Australia	8,011.2	9,648.7	12,752.3
11	10	Fluor Corp., Irving, Texas, U.S.A.	7,940.4	13,332.3	22,590.1
12	11	Royal BAM Group, Bunnik, The Netherlands	7,007.0	12,275.0	NA
13	22	FCC, Fomento de Constr. y Contratas SA, Madrid, Spain	6,854.9	19,046.8	NA
14	20	Balfour Beatty plc, London, U.K.	6,469.0	14,986.0	11,500.0
15	8	KBR, Houston, Texas, U.S.A.	6,319.0	7,159.1	4,468.5
16	13	Consolidated Contractors Int'l Co., Athens, Greece	5,471.0	5,471.0	6,248.4
17	16	Chiyoda Corp., Yokohama, Japan	4,606.0	5,303.0	1,921.0
18	14	China Communications Construction Group, Beijing, China	4,177.9	20,004.6	30,858.9
19	17	Grupo ACS, Madrid, Spain	3,653.1	23,130.1	NA
20	21	Construtora Odebrecht, Sao Paulo, Brazil	3,423.0	4,950.0	4,950.0

The Top 225 Global Contractors

How to use the table:

- Companies are ranked on the Top Global Contractors list by their total 2007 construction contracting revenue, both at home and abroad, in US\$ millions.
- Figures include prime contracts, shares of joint ventures, subcontracts, design-construct contracts and construction management “at-risk” contracts when a firm’s risks are similar to those of a general contractor.
- Figures also include the value of installed equipment when a firm has prime responsibility for specifying and procuring it within the scope of a construction contract.
 - *: in US\$ millions
 - **: Firms not ranked last year
 - NA: Not available

ENR rankings: Top 225 Global Contractors

Rank		Firm	2007 Revenue (US \$ m)		New Contracts in 2007 (US \$ m)
2008	2007		Total	Int'l	
1	1	Vinci, Rueil-Malmaison, France	41,715.6	14,684.7	42,687.9
2	2	Bouygues, Paris, France	32,062.0	12,090.0	38,947.0
3	3	China Railway Group Ltd., Beijing, China	27,018.4	867.2	34,513.5
4	6	China Railway Construction Corp., Beijing, China	24,298.4	416.4	29,429.7
5	4	HOCHTIEF, Essen, Germany	23,861.0	21,313.4	32,435.5
6	5	Grupo ACS, Madrid, Spain	23,130.1	3,653.1	NA
7	7	China State Construction Eng'g Corp., Beijing, China	21,517.4	3,244.5	41,485.4
8	10	China Communications Construction Group, Beijing, China	20,004.6	4,177.9	30,858.9
9	17	FCC, Fomento de Constr. y Contratas SA, Madrid, Spain	19,046.8	6,854.9	NA
10	8	Skanska AB, Solna, Sweden	18,546.9	13,982.2	21,705.0
11	9	Bechtel, San Francisco, Calif., U.S.A	17,696.0	11,742.0	17,458.0
12	18	China Metallurgical Group Corp., Beijing, China	16,906.8	625.7	24,131.7
13	12	Kajima Corp., Tokyo, Japan	16,413.2	3,006.5	17,487.3
14	16	Obayashi Corp., Tokyo, Japan	15,877.0	3,013.0	11,390.0
15	14	Strabag SE, Vienna, Austria	15,797.0	12,689.2	17,925.2
16	11	Taisei Corp., Tokyo, Japan	15,149.0	2,144.0	15,661.0
17	23	Balfour Beatty Plc, London, U.K.	14,986.0	6,469.0	11,500.0
18	20	Fluor Corp., Irving, Texas, U.S.A.	13,332.3	7,940.4	22,590.1
19	22	Bilfinger Berger AG, Mannheim, Germany	12,642.0	8,475.0	15,456.0
20	15	Shimizu Corp., Tokyo, Japan	12,603.3	1,342.8	13,939.0

ENR rankings

Top 10 by market: Market definitions

General Building	commercial buildings, offices, stores, educational facilities, government buildings, hospitals, medical facilities, hotels, apartments, housing, etc.
Manufacturing	auto assembly, electronic assembly, textile plants
Power	thermal and hydroelectric power plants, waste-to-energy plants, transmission lines, substations, cogeneration plants, etc.
Water supply	dams, reservoirs, transmission pipelines, distribution mains, irrigation canals, desalination and drinking water treatment plants, pumping stations, etc.
Sewerage/ solid waste	sanitary and storm sewers, treatment plants, pumping plants, incinerators, industrial waste facilities, etc.
Industrial process	pulp and paper mills, steel mills, nonferrous metal refineries, pharmaceutical plants, chemical plants, food and other processing plants, etc.
Petroleum	refineries, petrochemical plants, offshore facilities, pipelines, etc.
Transportation	airports, bridges, roads, canals, locks, dredging, marine facilities, piers, railroads, tunnels, etc.
Hazardous waste	chemical and nuclear waste treatment, asbestos and lead abatement, etc.
Telecommunications	transmission lines and cabling, towers and antennae, web hotels, etc.

ENR rankings: Top 10 by market

Building	
1	HOCHTIEF
2	Skanska AB
3	Strabag SE
4	Balfour Beatty Plc
5	Royal BAM Group NV
6	Bovis Lend Lease
7	Bouygues
8	Vinci
9	China State Construction Corp.
10	FCC, Fomento de Constr. y Contratas SA

Top 10 with revenue of \$44.2 bil., of \$74.0 bil. total

Telecommunications	
1	HOCHTIEF
2	Strabag SE
3	Vinci
4	Fluor Corp. Bovis Lend Lease
5	Skanska AB
6	FCC, Fomento de Constr. y Contratas SA
7	China National Machinery Indus. Corp.
8	Baran Group Ltd.
9	Cegelec
10	Abeinsa

Top 10 with revenue of \$3.0 bil., of \$3.3 bil. total

ENR rankings: Top 10 by market

Sewer/Waste	
1	Skanska AB
2	HOCHTIEF
3	Black & Veatch
4	Grupo ACS
5	Impregilo SPA
6	FCC, Fomento de Constr. y Contratas SA
7	Hyundai Engineering & Construction Co. Ltd.
8	Bouygues
9	Construtora Odebrecht SA
10	Bilfinger Berger AG

Top 10 with revenue of \$3.2 bil., of \$4.8 bil. total

Water	
1	Impregilo SPA
2	HOCHTIEF
3	Construtora Odebrecht SA
4	Salini Costruttori SPA
5	Sinohydro Corp.
6	Ferrovial Agroman SA
7	Strabag SE
8	Black & Veatch
9	Vinci
10	China Int'l Water & Electric Corp. (CWE)

Top 10 with revenue of \$5.2 bil., of \$8.6 bil. total

ENR rankings: Top 10 by market

Transportation	
1	Vinci
2	Bouygues
3	Strabag SE
4	HOCHTIEF
5	Bilfinger Berger AG
6	FCC, Fomento de Constr. y Contratas SA
7	Skanska AB
8	Royal BAM Group NV
9	China Communications Construction Group
10	Bechtel

Top 10 with revenue of \$46.9 bil., of \$79.4 bil. total

ENR rankings: Top 10 by region

Asia	
1	HOCHTIEF
2	Bechtel
3	Bilfinger Berger AG
4	China State Construction Eng'g Corp.,
5	Balfour Beatty Plc
6	Saipem
7	China Communications Construction Group
8	Fluor Corp.
9	Technip
10	Leighton Holdings Ltd.

Top 10 with revenue of \$28.1 bil., of \$55.4 bil. total

U.S.A.	
1	HOCHTIEF
2	Skanska AB
3	Bovis Lend Lease
4	Balfour Beatty Plc
5	PCL Construction Enterprises
6	Bouygues
7	Obayashi Corp.
8	Kajima Corp.
9	Vinci
10	Bilfinger Berger AG

Top 10 with revenue of \$30.5 bil., of \$36.9 bil. total

ENR rankings: Top 10 by region

Europe	
1	Strabag SE
2	Vinci
3	Skanska AB
4	Royal BAM group NV
5	Bouygues
6	FCC, Fomento de Constr. y Contratas SA
7	Bechtel
8	Bilfinger Berger AG
9	Bovis Lend Lease
10	HOCHTIEF

Top 10 with revenue of \$59.4 bil., of \$96.4 bil. total